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# A Study on the Impact of the Erp Implementation in Organisation

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#### **ABSTRACT:**

The introduction of the technology has made significant impact on the performance of the organisation. The communication speed with regard to quality of information across all the level of the organisation. In this paper a study has been made to evaluate the impact of the ERP implementation on the organisational performance. For this research the organisations involved in the higher education or HEI (higher education Institutions) technical institutions of Odisha. For this research the data has been collected from the various employees of these HEI technical institutions. Descriptive and regression analysis has been used for the analysis. The result of the analysis revealed that the implementation of the ERP has influenced the performance of the organisation to a considerably.

**KEY WORDS:** ERP, HEI, Organisational Performance

## **INTRODUCTION:**

"Enterprise resource planning (ERP),may be understood to be a software system that uses a suite of integrated applications, intended to be used for managing business processes, in an organization duly automating many back-office functions associated with technology, services and human resources. ERP, classically, integrating all the facades of operations in an organization, including product planning and development, production, marketing, sales, finance, HR, etc. using a single database, application and a common user interface." According to (Y. Venugopala Rao, 2011), "ERP serves as a Cross-functional Enterprise Backbone that Integrates and Automates many Internal Business Process and Information Systems covering all functional areas." According to (Davenport, 1998), "ERP comprises of a commercial software package that promises the seamless integration of all the information flowing through the company–financial, accounting, human re-sources, supply chain and customer information".

#### LITERATURE REVIEW:

Higher education sector has adopted ERP system to restructure the way they operate and to integrate the key operational functions such as registration, human resource management, and financial management together. This integration willfundamentally enhance the management of resources and information flow amongseveral key unites in the University campus (Das and Dayal, 2016). The standalonelegacy systems that used to support many of the Universities administrative functions such asstudents' administration, scheduling, financial management, personnelmanagement, and facilities management is currently disappearing. Even mergingthese scattered legacy systems into one system is not an easy task because it is costly, hard to integrate them together, and it is very challenging to make them work seamlessly (Rabaa'I, 2009).

The operation of higher education institutes is unique in nature, which containsmultiple scopes, and tracks several activities related to students' administrative, human resource, and financial management. Many of the higher education institutes that adopted ERP system to streamline these activities achieve optimum efficiency, and essentially improve their overall business performance. In order to respond to the high demand of ERP system adoption by higher education institutes, ERPvendors adjust their ERP system to serve the higher education sector, which is arelatively new approach to most of the ERP system providers. The new modifiedERP software now can easily fit with the Universities' unique requirements and willencourage many Universities to adopt the right ERP solution that replace the wholelegacy administrative systems (Allen and Kern, 2001; Beekhuyzen et al., 2002).

Many researches in literature have indicated the significant impact of ERP system on industrial sector; however, very few of them indicate the impact of ERPsystem on the higher education sector. The full adoption of ERP system as a complete business solution is still ambiguous to many Universities in the region, and thisis due to the report of ERP failure among local and international Universities. However, various Universities have shifted from the old standalone system to thenew integrated ERP solution to resolve many administrative and academic issues incase the ERP system implemented successfully. (Allen and Kern, 2001; Lawnham, 2001; Madden, 2002; Parth and Gumz, 2003; Gilbert, 2004; Rabaa'I, 2009).

The operation of higher education institutes is unique in nature and has differentfeatures such as complex objectives, outputs are hard to measure, and scatteredstructure of unites and authority. This mixture of characteristics makes Universities unique". The end users of higher education sector are also different from othersystems users because they have different education level and background, and different goals, which will distinguish the ability to use the system properly (Lockwood, 1985; Cornford and Pollock, 2004).

ERP in many Universities is under pressure to function properly and this ismainly due to the wide involvement of many factors and stakeholders such as themanagement of the University, administration department, system providerlecturers, students, and other end users. This unique situation urges many ERPsystem providers to make a system that cannot and tackle several Universities'functions like finance, human resources, students' records and registration, e-learning, etc. (Seng and Leonid, 2003).

There are many challenges in higher education sector such as integrationamong different departments, unites, and systems, which may lead to a deficiency ininterdepartmental cooperation and effective communications. Difficulties to accessto real-time information is another major challenge in higher education sector thatmay interrupt many critical decision-making processes.

Agility in response time iscrucial to higher education sector due to the timeframe for some operations such asclass scheduling, registrations, teaching, and examinations. However, ERP system isable to resolve many difficulties in higher education sector by hooking up alldepartments, unites, and subsystems into a single database that operate with oneentirely integrated system (Tortorella and Fries, 2015; Shatat and Dana, 2016).

Higher education sector has considered the ERP system implementation as apathway to achieve greater integration of the scattered management information systems and overwhelm the sophisticated work flow among several departments and unites. Many education institutes have invested significantly in ERP system toenhance their daily operations and achieve better academic performance (AP) (Mehlinger, 2006).

However, billions of dollars were spent on ERP system investmentin the past decade, but the failure rate of the ERP implementation among theacademic sector is much greater than other sectors such as manufacturing sector, banking sector, health sector, etc. (Blitzblau and Hanson, 2001; Abugabah and Sanzogni, 2010; Al Kilani et al., 2012).

The return on investment of ERP system is usually medium to high in the long run, but the cost and risks associated with ERPimplementation are greater than expected. Moreover, several studies indicated that up to 80% of ERP system implementation could not deliver the expected results in the higher education sector (Mehlinger, 2006).

The education institutes super for several years from the legacy administrative systems that used to work independently and scattered the majority of the operational functions till the ERP system introduces the new approach that integrates various business functions into one system and single database structure (Zornada Velkavrh, 2005; Rabaa'I, 2009).

Many of the higher education institutions are looking for a system that can demonstrate the management of large and complex computerized database that is able to store and maintain students' academic records, handle classroom scheduling, and teaching plans. This is can be by implementing technology-based solutions to maintain online applications such as online registration and grading system to serve students, faculties, and other administration (Stewart and Wright, 2005).

#### **RESEARCH GAP:**

The review of the above-mentioned literature revealed that the impact of the implementation of ERP has been studied in various areas including impact on the students, employees and other stake holders. The studies also spread over various parts of the countries. This led to the gap of the research in the area of local importance. Hence this research has developed based on the study of the impact of the ERP on the HEI of the Odisha.

## **OBJECTIVES OF THE STUDY:**

To understand the existing organisational status with respect to the ERP and the impact of the ERP on the organisational performance the following objectives has been set.

- a. To explore the organisational culture with reference to the adoption of the ERP.
- b. To study the impact of the ERP to improve the organisational performance.

#### **RESEARCH METHODS:**

The success of the study depends on the appropriate methods selected for the study. Therefore, in this paper attempt has been made to adopt the suitable research methods. A well-structured questionnaire has been developed to collected the requisite data for this research. The questionnaire contains the questions intendent to collect information with respect to the existingorganisational culture, service quality, informational quality and the organisational impact due to ERP. All the questions are framed with a five-point Likert scale.

Data were collected from the employees of the technical educational institutions across Odisha. For this purpose, 46 technical institutions are selected. Around 250 employees of these institutions were sent questionnaire, out of which only 218 valid responses were finalised for the study.

Statistical tools such as descriptive analysis and multiple regression have been used for data analysis. Before carrying out the regression analysis the normality of the depended variable and the independent variable were tested.

#### DATA ANALYSIS AND INTERPRETATION

The preliminary analysis of the responses was regarding the descriptive statistics of the questionnaire collected. The important focus of the descriptive analysis was the mean values of all the individual questions. The mean value of each question represents the intensity of the responses. If the mean values are more than 3 then it indicates that the responses are more inclined towards the strongly agree point, similarly the mean value less than the 3 represents that the responses are more inclined towards the strongly disagree responses. The analysis of the descriptive statistics is presented below.

**Table- I: Descriptive statistics of the Respondents** 

	N	Mean	Std.	Skewr	ness
			Deviation		
	Statistic	Statistic	Statistic	Statistic	Std.
					Error
OC1 - Most employees are highly	218	2.45	1.408	.514	.165
involved in their work.					
OC2 -Decisions are usually made at	218	3.03	1.255	208	.165
the level where the best information is					
available.					
OC3 -Information is widely shared so	218	2.43	1.490	.489	.165
that everyone can get information he					
or she needs when it is necessary.					
OC4 - Everyone believes that he or she	218	2.61	1.427	.155	.165
has a positive impact					

and involves everyone in the process to some degree.  OC6 - Cooperation across different parts of the organization is actively encouraged.  OC7 - People work like they are part of a team.  OC8 - Team work is used to get work done.  OC9 - Teams are our primary building blocks.  OC10 - Work is organized so that each person can see the relationship between his or her job and the goals of the organization.  OC11 - Authority is delegated so that people can act on their own.  OC12 - The bench strength (capability of people) is constantly improving.  OC13 - There is continuous investment in the skills of employees  OC14 - The capabilities of people are viewed as important source of competitive advantage.  OC15 - Problems do not arise because we have the skills necessary to do the job.  SQ1 - Our ERP has accurate data 218 3.04 1.425182 1.65  SQ2 - Our ERP is easy to use 218 3.24 1.381309 1.65  SQ4 - Our ERP is easy to learn 218 3.06 1.407139 1.65	OC5 - Business planning is ongoing	218	3.06	1.320	.071	.165
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OC7 - People work like they are part of a team.         218         2.98         1.255        205         .165           OC8 - Team work is used to get work done.         218         2.81         1.407         .038         .165           OC9 - Teams are our primary building blocks.         218         2.84         1.482         .040         .165           OC10 - Work is organized so that each person can see the relationship between his or her job and the goals of the organization.         218         3.01         1.270         .064         .165           OC11 - Authority is delegated so that people can act on their own.         218         3.04         1.422        093         .165           OC12 - The bench strength (capability of people) is constantly improving.         218         3.28         1.331        310         .165           OC13 - There is continuous investment in the skills of employees         218         3.26         1.397        283         .165           OC14 - The capabilities of people are viewed as important source of competitive advantage.         218         3.04         1.447        174         .165           OC15 - Problems do not arise because we have the skills necessary to do the job.         218         3.15         1.420        116         .165           SQ1 - Our ERP has accurate data         218						
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job.       SQ1 - Our ERP has accurate data       218       3.15       1.420      116       .165         SQ2 - Our ERP is flexible       218       3.16       1.425      182       .165         SQ3 - Our ERP is easy to use       218       3.24       1.381      309       .165         SQ4 - Our ERP is easy to learn       218       3.06       1.407      139       .165	OC15 - Problems do not arise because	218	3.24	1.295	385	.165
SQ1 - Our ERP has accurate data       218       3.15       1.420      116       .165         SQ2 - Our ERP is flexible       218       3.16       1.425      182       .165         SQ3 - Our ERP is easy to use       218       3.24       1.381      309       .165         SQ4 - Our ERP is easy to learn       218       3.06       1.407      139       .165	we have the skills necessary to do the					
SQ2 - Our ERP is flexible       218       3.16       1.425      182       .165         SQ3 - Our ERP is easy to use       218       3.24       1.381      309       .165         SQ4 - Our ERP is easy to learn       218       3.06       1.407      139       .165	job.					
SQ3 - Our ERP is easy to use       218       3.24       1.381      309       .165         SQ4 - Our ERP is easy to learn       218       3.06       1.407      139       .165	SQ1 - Our ERP has accurate data	218	3.15	1.420	116	.165
SQ4 - Our ERP is easy to learn 218 3.06 1.407139 .165	SQ2 - Our ERP is flexible	218	3.16	1.425	182	.165
-	SQ3 - Our ERP is easy to use	218	3.24	1.381	309	.165
	SQ4 - Our ERP is easy to learn	218	3.06	1.407	139	.165
SQ5 - Our ERP is reliable   218   2.96   1.384  028   .165	SQ5 - Our ERP is reliable	218	2.96	1.384	028	.165
SQ6 - Our ERP allows for data 218 3.22 1.326208 .165	SQ6 - Our ERP allows for data	218	3.22	1.326	208	.165
integration	integration					
SQ7 - Our ERP is efficient 218 3.28 1.352247 .165	SQ7 - Our ERP is efficient	218	3.28	1.352	247	.165
SQ8 - Our ERP allows customization 218 3.31 1.289352 .165	SQ8 - Our ERP allows customization	218	3.31	1.289	352	.165
SQ9 - Our ERP has good features 218 3.32 1.326273 .165	SQ9 - Our ERP has good features	218	3.32	1.326	273	.165
SQ10 - Our ERP allows integration 218 3.05 1.407082 .165	SQ10 - Our ERP allows integration	218	3.05	1.407	082	.165
with other IT systems	with other IT systems					
SQ11 - Our ERP meets users' 218 3.14 1.407177 .165	SQ11 - Our ERP meets users'	218	3.14	1.407	177	.165
requirements	requirements					

IQ1 - Our ERP database contents is	218	3.26	1.302	171	.165
up- to-date					
IQ2 - Our ERP has timely information	218	3.32	1.298	258	.165
IQ3 - The information on our ERP is	218	3.30	1.350	319	.165
understandable					
IQ4 - The information on our ERP is	218	3.23	1.369	236	.165
important					
IQ5 - The information on our ERP is	218	3.10	1.416	142	.165
brief					
IQ6 - The information on our ERP is	218	3.25	1.296	304	.165
relevant					
IQ7 - The information on our ERP is	218	3.13	1.392	097	.165
usable					
IQ8 - The information on our ERP is	218	3.22	1.398	142	.165
available					
OI1 - Our ERP reduces organizational	218	3.55	1.244	446	.165
costs					
OI2 - Our ERP improves overall	218	3.50	1.300	493	.165
productivity					
OI3 - Our ERP enables e-	218	3.20	1.314	308	.165
teaching/learning					
OI4 - Our ERP provides us with	218	3.13	1.372	061	.165
competitive advantage					
OI5 - Our ERP increases Stakeholder	218	3.23	1.447	057	.165
satisfaction					
OI6 - Our ERP facilitates	218	3.32	1.419	242	.165
organisational process change					
OI7 - Our ERP supports decision	218	3.51	1.310	421	.165
making					
OI8 - Our ERP allows better use of	218	3.67	1.282	717	.165
OI9 - organizational data resource	218	3.38	1.319	390	.165
Valid N (listwise)	218				
	1		1	i	

Source: Primary data collection.

As per the above table it is observed that out of the 15 questions intendent for the organisational culture only five questions have mean value lower than 3. These questions are related to the proper information sharing among the employee and the healthy team work environment. In the next section out of 11 questions for the service quality provided by the organisation to the stakeholders almost all are having mean values more than 3. This indicates that the service quality of the organisation is good. When the informational quality of the organisations are reviewed it was found that all thew questions are having a mean value of more than 3 indicating the good quality of information flow taking place in the organisation. At last, when the impact of the ERP was revied on the organisation

it was found that all the questions have mean value 3. This indicates that there is a stron influence of ERP on the organisational development.

In the next step regression analysis has been carried out study the impact of the organisational culture, the information flow due to the implementation of the ERP and the service quality due to the implementation of ERP on the Organisational performance. For this purpose, one single representative of the organisational culture has been calculated by taking mean of all the 15 questions included in the organisational culture part. Similarly, the representatives' other variables have calculated. Before running the regression analysis an analysis has been done to test the normality of the variable under study. This was a preliminary requirement of the regression analysis.

Kolmogorov-Smirnov<sup>a</sup> Shapiro-Wilk Statistic df Statistic df Sig. Sig. ΟI .107 .000 .977 218 218 .001 OC .085 218 .001 .939 218 .000 SO .089 218 .000 .977 218 .001 Ю .079 218 .002 .983 218 .009 a. Lilliefors Significance Correction

Table – II: Test of Normality of the variables.

Source: calculated from primary data.

Table- II represents the results of the normality test of the variables. It is observed from the above table that in both the test the p-values of all the variables are less than 0.05. This indicates that the null hypothesis that the variables are normally distributed has been rejected and concluded that variables are normally distributed.

In this context the variables have to be converted to normally distributed variable. For this the log of all the variable has been taken and again tested for normality. The test results of the normality of the log converted variables are presented in the table-III

Tests of Normality										
piro-Wilk	Shap	irnov <sup>a</sup>	rov-Sm							
df Sig.	Statistic	Statistic df Sig. Statis								
7 218 .045	.987	.026	218	.065	OCNormal					
2 218 .277	.992	.035	218	.063	SQNormal					
1 218 .199	.991	.045	218	.061	OINormal					
218 .134	.990	.019	218	.067	IQNormal					
+ +		.019	218	.067	OINormal IQNormal a. Lilliefors Si					

Table- III: Normality test of the LOG of variables

Source: calculated from primary data.

As depicted from the table- III all the variable are having p-values more than the 0.05 mark. This indicates that the null hypothesis has been accepted and concluded that the variables under study are normally distributed and are suitable for the regression analysis.

In the next phase the regression analysis has been carried out by taking the organisational impact as the dependent variable and the organisational culture, information flow and the service quality of the organisation as the independent variable the test results are presented below. All the variables under study are taken up by the SPSS 21 software and none of them were excluded.

**Model Summary** Adjusted R Model Std. Error of the Durbin-Watson R R Square Square **Estimate** .841a 1.879 .811 .632 .27631 a. Predictors: (Constant), OCNormal, SQNormal, IQNormal b. Dependent Variable: OINormal

Table- IV: Model Summary of Regression Equation

## **Sources: Regression output:**

The model summary of the regression analysis represented in table- IV indicates that the r-square value of 0.811 representing that the dependent variable are explained by the independent variable to the extent of 81%. This indicates that the organisational performance has improved and affected by the independent variable to the extent of 81% by the implementation of the ERP.

Model		Sum of Squares	df	Mean Square	F	Sig.
	Regression	1.424	4	.356	4.664	.001 <sup>t</sup>
1	Residual	16.262	213	.076		
	Total	17.686	217			
a. Depe	ndent Variable	e: OINormal				
b. Predi	ictors: (Consta	nt), OCNormal, So	QNormal	l, IQNormal		

**Table- V: ANOVA of the Regression Analysis** 

## **Sources: Regression output:**

The ANOVA of the regression model represents the overall significance of the model. In other words, the validity of robustness of the regression is depicted by the ANOVA of the regression model. In the above regression equation

we table it is observed is overally significant.	p-value	is	less	than	0.05.	this	indicates	that	the
Table- VI: Coef	of Regre	essi	on E	Canat	ion				
14616 (11 6661	01 110 <b>5</b> 1 0		<b>011</b>	quut	-0				

Model		Unstandardized		Standardized	t	Sig.
		Coet	fficients	Coefficients		
		В	Std. Error	Beta		
	(Constant)	.266	.062		4.293	.000
1	OCNormal	.099	.068	.098	1.468	.043
	SQNormal	.220	.080	.196	2.742	.007

IQNormal	.018	.081	.016	.226	.022
a. Dependent Variable:	OINorm	al			

#### **Sources: Regression output:**

The table for the coefficient of the regression analysis represents the individual impact of the independent variables on the dependent variable. The observation of the table-VI indicates that the all the independent variables are statistically significant with all p-values less than 0.05. this leads to the conclusion that all the independent variables are individually capable to influence the dependent variable. The beta co-efficient of service quality is higher than other two independent variable indicating that service quality is the most influencing factor for the organisational development. For further robustness of the data the residual statistics are given below.

**Table-VII: Residuals Statistics of Regression Equation** 

	Minimum	Maximum	Mean	Std. Deviation	N			
Predicted Value	.2877	.7128	.5060	.08102	218			
Residual	68567	.70289	.00000	.27375	218			
Std. Predicted Value	-2.695	2.552	.000	1.000	218			
Std. Residual	-2.482	2.544	.000	.991	218			
a. Dependent Variable: OINormal								

## **Sources: Regression output:**

The residual descriptive of the given regression model reflects that the residual has a mean value of the zero (0). This led to the conclusion that the residuals are normally distributed. The normality of the residuals confirms the statistically significant and can be reliable for the prediction and drawing any conclusions.

### **CONCLUSIONS:**

The analysis of the responses and the results of the statistical analysis was done with all precautions. The analysis confirms the fact that there is a lack of team work among the employees of the technical institutions. The service quality of the organisations is very good. At the same time, it was also confirmed that the informational quality to serve the stake holders have increased significantly by the implementation of the ERP. The out of the regression results have also confirmed that the service delivery quality has improved a lot after the implementation of the ERP. The organisational performance has also improved significantly after the implementation of the ERP in the technical education institutions.

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